

Motor Enthusiast: Classic Car

Last Review Date: December 2025.

Review Interval: Annually.



Product type

First Underwriting's Classic Car insurance product provides cover for vehicles owned by vehicle enthusiasts. The vehicle should be deemed low usage and not the primary use vehicle. These include vintage/classic, collectable, rare vehicles, as well as modern classic vehicles who want Comprehensive cover for limited mileage, social and domestic purposes only. Options for vehicle values to be Agreed Value and collections of vehicles to be covered under 1 policy.

The product is designed for clients who:

- Have a classic, enthusiast, collectable or vintage car/motorcycle aged 21 years or older. Modern Classics can also be considered that have younger ages
- Customer locations which are situated in the UK, Isle of Man or Channel Islands
- Vehicles with a value of £1,500 or more
- Declared mileage up to 5,000 per annum or less
- Are drivers aged between 25 and 79 years old
- Have been resident in the UK for 5 years or more
- Vehicles that are garaged, in secure storage or on a private secured driveway
- Are happy to agree to a twelve-month period of insurance
- Own a singular enthusiast qualifying car as well as a collection.

The product is NOT designed for customers who:

- Are looking for a short-term policy only
- Want to insure modern Sports Cars, High Performance Cars, Motorhomes
- Have the vehicle/s as their primary use vehicle/s
- Are older than 79 or under 25 years of age
- Has a vehicle that is valued under £1,500 or over
- Wants to drive more than 5,000 per year
- Have a vehicle aged under 21 years old (by exception on collections)
- Want to use their vehicle for business
- Is not stored overnight in a secure location such as gated driveway / garage.

Additional information

The information above is intended to provide an indicative summary of the target market only. Please refer to our Policy wording document, IPID/Key Facts to fully understand the product, including the key features and exclusions.

Product Governance & Fair Value

In accordance with FCA PROD4 rules, First Underwriting Limited (FUL) apply a risk-based approach to determine how frequently fair value assessments are carried out. Each assessment is conducted under our Product Oversight & Governance (POG) framework which includes formal approval to confirm that the product continues to deliver fair value to customers and remains suitable for distribution. Where any findings indicate potential customer detriment, appropriate remedial actions will be implemented. More information on our POG framework and FVA frequency determination is available on our website.

Value assessment – Performance measures

Incorporating the SUP16.27 General Insurance value measures, FUL conducts a very thorough assessment which includes the following analysis:

- New business and renewal / retention volumes
- Average premium
- Cancellation rates
- Complaints (policy and claims) inc. route cause analysis
- Claim activity (Registered, frequency, severity, accepted and rejected)
- Policy wording / features & limitations review and competitor analysis
- Loss Ratio's
- Target Market
- Distribution arrangements

Distribution Strategy and Remuneration

The distribution strategy must be appropriate for the target market. The Distributor is expected to have considered the customers' needs, objectives, and characteristics to ensure the product meets their requirements.

Commission rates will be monitored on an ongoing basis and administration fees will be sampled on a periodic basis and as part of our Distributor audit process. To comply with fair value as a Distributor, it is your responsibility to consider:

- Any additional fees charged to a customer and the effect that may have on the value of the product.
- Any ancillary products sold alongside the product which may affect the products value or duplicate cover already provided with our product.
- Sales to ineligible customers and sales to customers outside of the product target market would lead to poor value for those customers.

Outcome of the Fair Value Assessment

The outcome of the fair value assessment found that this product offers fair value. The product also remains consistent with the needs of the identified target market and remains appropriate for the intended distribution strategy. This is subject to the distributors applying the fair value considerations above and complying with the fair value regulatory requirements.